

Financially Inclusive Cornwall **Virtual Event**

Day: Wednesday 12th May

Time: 09:30 - 10:30

Location: Zoom (virtual)

Register Here: https://zoom.us/webinar/register/WN_AwclX_f8Sn-jrB2_hXXufw

Jones Oviawe was previously co-founder and chief operating officer at East London based sports technology start-up Precision Sports Technologies. Prior to that, Jones's experience largely consisted of senior sales consultancy roles within technology and sector leaders such as Thomson Reuters Legal, British Telecoms and Mintel where he led and delivered on growth/sales strategies managing a portfolio of key accounts such law firms Clifford Chance, Herbert Smith Freehills and Norton Rose Fulbright.

Jones has a love for philosophy, creating new ventures and spending time with his young family. He is a keen fitness fanatic and completes his postgraduate degree in Entrepreneurship (New Venture Creation) from Falmouth University in January 2020.

Money Story
Founder & Chief Executive Officer



Rachel Walden- Tidal Leadership Consulting Ltd.

Rachel is a leadership coach, change facilitator and talent management expert. Her passion and expertise lie in helping individuals realise their potential, whether transitioning to a leadership role for the first time or expanding their scope of responsibilities. She has had the privilege of living and working internationally which brings a diverse perspective to life and work.

Tidal Leadership Consulting Ltd.



Beresford Lee brings a wealth of knowledge and vision to Black Voices Cornwall and is the current Strategic Director of the organisation with over 30 years experience in business and project management. Beresford dedicates much of his time behind the scenes ensuring the organisation remains streamlined. Beresford is one of the lead facilitators and delivers many of the training and development projects. During time off Beresford enjoys spending time with his boys and cooking up a storm in the kitchen.

Strategic Director, Black Voices Cornwall

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Denis Lindsay CMGR FCMI has extensive senior leadership experience in the IT industry. For over 20 years he has been involved in global programmes, mainly focusing on business-critical transformation and technology change, in well-known multinational companies. These include large multinationals across many sectors including oil & gas, FMCGs and the Music industry. Denis is currently a Partner of Cambridge Management Consulting and is a member of their Senior Leadership Team. Cambridge Management Consulting is a specialist consultancy with an emphasis on digital transformation. They add value to any business attempting to scale by combining capabilities such as marketing acceleration, digital innovation, talent acquisition and procurement.

Founded in Cambridge, UK, they are a consultancy created to cope specifically with the demands of a fast-changing digital world. They are a growing organisation with offices in Cambridge, London, Paris and Tel Aviv, with consultants in nine countries, and clients all over the world.

Denis is a Non-Executive Director of Bristol Credit Union and is a member of the Advisory Board for the Black Professionals Network. He is also a strategy adviser to numerous other organisations. He has been a member of the Institute of Directors since 2004.

Denis lives in Bristol and has three dependants.



Heather Coupland is a Management Accountant and Consultant with experience spanning the gamut of finance, funding and investment - from traditional lending, invoice discounting and factoring to 'alternative' sources such as crowdfunding and peer-to-peer lending.

Heather's many skills include compiling management accounts, financial accounts, operations, project management, cash flow analysis, business plans, re-financing, preparing companies for sale, new business start-up, re-locating companies, personnel issues, payroll and software integration, finance and funding.

Programme Delivery Manager, Access to Finance



As Head of Service, **Matthew Walton** oversees employment and training projects. One project, called Engine Room, is designed to support people to start their own business. This takes the shape of 12 hours pre business registration support and 12 hours post business registration support. Within these hours we will cover all of the areas you will need to know about to successfully run your business. This project is run by CN4C's very experienced Business Start up Manager Neil who will guide you every step of the way.

Head of Service - Cornwall Neighbourhood for Change

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As an inspirational & values-driven management, education and training specialist, **Andrew Upton** has over 30 years' experience of teaching, coaching, consulting, research, and senior management in both private and public sector organisations.

Working with ambitious small and medium sized businesses, Andrew helps identify and plan for significant growth as well as how to overcome potential barriers that businesses may not otherwise be prepared for. He is successful at developing and engaging people, partners and managing change, focusing on high-quality and client-specific outcomes.

Andrew's experience, attention to detail and clarity of thinking has helped countless Oxford Innovation Cornwall clients rethink their business strategy and see marked improvements where it matters most.

Delivery Manager and Business Coach
Oxford Innovation Cornwall



Rachel Thomson is an experienced commercial lending and relationship manager, helping businesses in Cornwall & Isles of Scilly to prosper and succeed.

Rachel lives and works in Cornwall and loves being involved with her local community. Rachel understands Cornwall and the positives of this beautiful county, as well as the challenges that Cornish businesses face.

Rachel has been a business manager at SWIG Finance for two years and has a background in commercial finance and relationship management.

Business Manager
SWIG Finance



Mike Chapman is a Business Manager working on delivering the Cornwall and Isles of Scilly Investment Fund - £40m of debt and equity investment for Cornwall. Mike spent a number of years working in the Corporate Finance industry in London before returning to Cornwall where he is passionate about supporting local businesses to achieve their growth ambitions.

Business Manager
Cornwall and Isles of Scilly Investment Fund